



COTT CORPORATION
SUPPLEMENTARY INFORMATION - NON-GAAP - CASH FLOW YIELD
(in millions of U.S. dollars excluding stock price)
Unaudited

	As of December 30, 2016	
Stock Price on 12/30/16	\$	11.33
Total Shares on 12/30/16		138.6
Equity Market Capitalization 12/30/16	\$	1,570
	For the Year Ended December 31, 2016	
Net cash provided by operating activities	\$	270
Less: Additions to property, plant & equipment		(140)
Free Cash Flow	\$	130
Plus:		
Acquisition and integration cash costs	\$	19
Other adjustments		1
Adjusted Free Cash Flow	\$	150
Adjusted Free Cash Flow	\$	150
Divided by: equity market capitalization		1,570
Cash Flow Yield		10%

WATER & COFFEE SOLUTIONS REPORTING SEGMENT
SUPPLEMENTARY INFORMATION - NON-GAAP - DEPRECIATION AND AMORTIZATION
(in millions of U.S. dollars)
Unaudited



<u>Water & Coffee Solutions</u>	<u>DS Services (including Aquaterra)</u>	<u>Eden Springs and S&D Coffee and Tea</u>
\$180 to \$190	\$125 to \$130	\$55 to \$60



WATER & COFFEE SOLUTIONS REPORTING SEGMENT
SUPPLEMENTARY INFORMATION - NON-GAAP - PRO FORMA REVENUES
(in millions of U.S. dollars)
Unaudited

	<u>Pro Forma Water & Coffee Solutions</u>	<u>DS Services (including Aquaterra)</u>	<u>Eden Springs</u>	<u>S&D Coffee and Tea</u>
	\$ 1,452.3	\$ 1,067.4	\$ 156.9	\$ 228.0
Eden Revenues Prior to Closing	230	-	230	-
S&D Revenues Prior to Closing	330	-	-	330
	<u>\$ 2,012.3</u>	<u>\$ 1,067.4</u>	<u>\$ 386.9</u>	<u>\$ 558.0</u>

Assume 1.095 Average Euro Exchange Rate

€ 353