

COTT CORPORATION
SUPPLEMENTARY INFORMATION - ANALYST CONFERENCE CALL
(in millions of US dollars, except per share amounts)
Unaudited

	For the three months ended			For the three months ended	
	March 31 2007	April 1 2006	Variance	December 30 2006	Variance
Revenue - Consolidated					
Revenue					
Reported	\$ 400.2	\$ 394.2	1.5%		
Excluding the impact of foreign exchange			flat		
Sales volume (8 oz equivalent cases)					
8oz equivalent case volumes	317.8	295.0	7.7%		
International					
Revenue					
Reported			31.8%		
Volume					
Reported			26.0%		
Gross Profit					
Reported	\$ 53.5	\$ 52.7	\$ 0.8		
As a percent of revenue, as reported	13.4%	13.4%		7.5%	
Ingredients and packaging costs increases			\$ 16.0		
SG&A					
Reported	\$ 37.7	\$ 39.9			
As a percent of revenue, as reported	9.4%				
Operating Income					
Reported	\$ 15.5	\$ 7.7			
Comparable, non-GAAP					
Restructuring, asset impairments and other					
Pre-tax restructuring charges	\$ 0.3	\$ 5.0			
Interest expense					
Reported	\$ 7.8	\$ 8.2			
Income tax provision					
Reported	\$ 2.0				
Adoption of FASB FIN 48 charges	\$ 0.8				
Net income (loss)					
Reported	\$ 4.8	\$ (2.1)	3x		
EPS - diluted					
Reported	\$ 0.07	(\$0.03)			
Cash provided by operating activities					
Cash flow from operations	\$ 15.4	\$ 7.4			
Capital Resources and Long-Term Debt					
Net debt	\$ 375.9	\$ 413.9			
Debt repayment	\$ 5.4	\$ 7.2			
Credit line availability out of \$300	\$ 168.0				
Forward looking information and other					
Long-term annual organic volume growth		2% - 4%			
Long-term annual organic revenue growth		3% - 5%			
Gross margin improvement year-on-year		50 - 100 basis points			
Gross margin in 2009		>16%			
Long-term annual operating income growth		12% - 15%			
Annual capital expenditures		\$50 - \$70			
To date - company has incurred planned restructuring charges		\$86.3			
Concentrate volume with RCI partner in the Philippines up in quarter		164%			