

COTT CORPORATION
SUPPLEMENTARY INFORMATION - ANALYST CONFERENCE CALL
(in millions of US dollars, except per share amounts)
Unaudited

	For the three months ended			For the year ended		
	December 31 2005	January 1 2005	Variance	December 31 2005	January 1 2005	Variance
Sales -						
Consolidated						
<i>Sales revenue</i>						
Reported	\$ 397.0	\$ 367.6	8%			
Sales increase excluding acquisitions and foreign exchange			1.0%			
<i>Sales volume (8 oz equivalent cases)</i>						
Filled beverages 8oz equivalent case volumes	209.3	193.8	8%			
Filled beverages 8oz equivalent case volumes - excluding acquisitions			-2%			
Sales of concentrate in cases	64.5	52.4	23%			
NORTH AMERICA						
<i>Sales revenue</i>						
Reported			-1%			
UK/Europe						
<i>Sales revenue</i>						
Reported - including Macaw			57%			31%
Reported - excluding Macaw						11%
Sales increase excluding foreign exchange and Macaw			16%			
Operating Income - excluding Macaw						15%
International						
<i>Sales revenue</i>						
Reported			17%			
Gross Profit -						
As a percent of sales	\$ 47.4 11.9%	\$ 56.6 15.4%	\$ (9.4)			
COGS - ingredients & packaging costs			\$ 13.0			
SG&A						
As a percent of sales	8.1%	8.7%				
Other Expenses & Income						
Other expenses			\$ 1.8			
Other expenses - losses on asset disposals	\$ 1.7					
EPS impact on above losses	\$ 0.02					
High Fructose Corn Syrup settlement				\$ 5.4		
Interest expense						
			\$ 1.6			
Unusual items						
Pre-tax charges	\$ 12.0			\$ 37.5		
Charges for unusual items per share	\$ 0.11			\$ 0.35		

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Breakdown of pre-tax charges						
Asset write-downs	\$ 10.0					
Severance and other	\$ 2.0					
Net Loss per share	\$ 0.10					
EPS				\$ 0.34		
Income tax provision						
Effective tax rate				37.4%	31.2%	
Cash provided by operating activities				\$ 137.0		
Capital expenditures				\$ (84.0)		
Cash flow from operations, net of capital expenditures				\$ 53.0		
Debt						
Net debt				\$ 409	\$ 318	
Credit Line Availability						
Total availability				\$ 300.0		
Amount drawn as of December 31, 2005				\$ 158.0		

December 31, 2005

Nielsen Data - U.S. Food & Mass (incl. Wal-Mart)

Nielsen Data - Year-to-date - US division

CSD market share on a 52-week basis **9.5%**

Forward looking information

North American realignment saving targets - 2006	>\$10
North American realignment saving targets - 2007	>\$15
North American realignment planned cost - 2006	\$23 - \$43
Expected increase in depreciation in 2006	\$ 15
Expected increase in interest expense in 2006	\$ 7
Expected effective tax rate for 2006	39%
Expected sales growth following 2006	5% - 7%
Expected earnings per share growth following 2006	8% - 12%
Expected to improve gross margins as a percentage of sales by 2008	16%