

COTT CORPORATION
SUPPLEMENTARY INFORMATION - ANALYST CONFERENCE CALL
(in millions of US dollars, except per share amounts)
Unaudited

	For the three months ended			For the nine months ended	
	September 30 2006	October 1 2005	Variance	September 30 2006	October 1 2005
Sales - Consolidated					
Sales revenue Reported	\$ 475.5		1%		
Sales volume (8 oz equivalent cases) 8oz equivalent case volumes	307.6		-7%		
NORTH AMERICA					
Sales volume Reported			-5%		
International					
Sales revenue Reported			28%		
Base business growth			11%		
Sales volume Reported			30%		
Gross Profit					
As a percent of sales	13.0%	13.9%			
Asset optimization charges	\$ 1.0				
SG&A					
Reported			\$ 6.6		
Stock option expense					
Pre-tax charges	\$ 2.8				
Charges for stock option expense after tax	\$ 2.0				
Operating Income					
Reported	\$ 11.9	\$ 5.5			
Unusual items					
Pre-tax charges	\$ 9.3				
Breakdown of unusual items by segment:					
North America	\$ 5.8				
Corporate	\$ 3.0				
International	\$ 0.5				
Pre-tax charges incurred to date since September 2005 relating to previously announced unusual charges of \$60 to \$80	\$ 49.3				
EPS - diluted					
Reported	\$ 0.09	(\$0.03)			
Adjusted earnings	\$ 0.19	\$0.22			
Tax valuation allowances					
Income tax benefit	\$ 3.3				
Cash provided by operating activities					
Capital expenditures				\$ 23.5	\$ 68.9
Cash flow from operations, net of capital expenditures	\$ 11.0	\$ 0.1		\$ 60.2	
Debt					
Net debt				\$ 368.8	\$ 418.9
Credit Line Availability					
Total availability	\$ 300.0				
Amount drawn as of September 30, 2006	\$ 158.0				
Forward looking information					
Full year 2006 capital expenditures	\$40 - \$50				
Previously announced unusual charges	\$60 - \$80				
Revised projected charges for cost reduction activities	\$115 - \$125				
Expected Q4 2006 charges for unusual items, including pre-tax asset impairment and restructuring charges	\$25 - \$35				
Stock option expense - pre-tax	\$10 - \$12				